



THE Communications STACK Provider™



Technology Enabled Care Conference

11/5/2022

What we'll discuss today

- Who is NHC?
- Our STACK™
- What's Hot?
 - UCaaS
 - SDWAN
- Why NHC?



Who is NHC?



- Established in 2002
- Certified CLEC
- Privately held – zero debt – no 3rd party equity
- HQ outside Boston
- 100% US Stateside Support
- Service footprint: all North America
- Single invoice – One number to call – all services (Our STACK™)
- Single Pane of Glass Online Management
- Cloud-native Core Services
- Hyper-focused on the Customer Experience (CX)
- Providing Services to Virtua Health since 2007

THE Communications STACK Provider™





Navigating Technology Doesn't Have to be Difficult

Founded in 2007, Communications Deployment Partners, LLC (CDP) is a non-biased, consultative brokerage that leverages our network of over 400 vendors to help your business reach its full potential through technology solutions that has serviced over 500 clients nationwide.

With over 100 years of combined industry experience, CDP has all the experience and resources in place to optimize your business performance while overcoming the daily challenges which allows you to reach your true potential. We will help you create a plan that fits your unique business strategy, allowing you to accomplish your goals while saving you time and money. We will manage the entire vendor selection process with a provider agnostic, consultative approach that leverages solutions that best meet your objectives.

Whether you are looking for a small tweak or complete overhaul, we have you covered. Our goal is to help you find the best solutions and be a resource far beyond the sale.

Terms to Be Familiar With



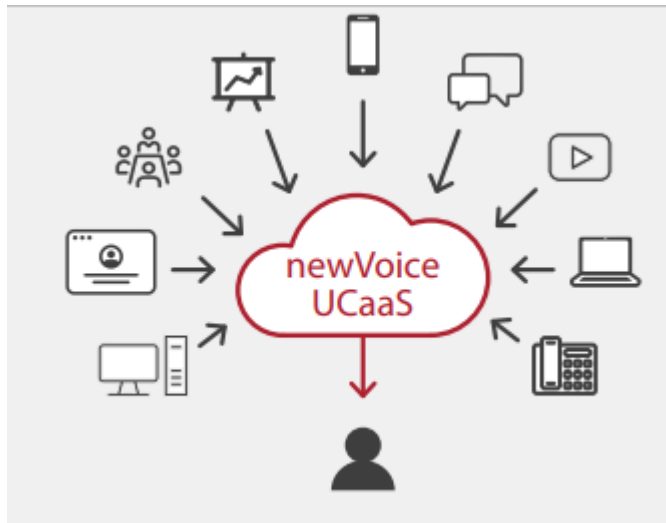
resilience

[rəˈzɪljəns]

NOUN

1. the capacity to recover quickly from difficulties; toughness.
"the often remarkable resilience of so many British institutions"
2. the ability of a substance or object to spring back into shape; elasticity.
"nylon is excellent in wearability and resilience"

synonyms: [flexibility](#) · [pliability](#) · [suppleness](#) · [plasticity](#) · [elasticity](#) · [springiness](#) · [spring](#) · [\[more\]](#)



Why Work With NHC



- Flexible contract terms
- Customers receive white-glove service from day 1
- Transparency from pre-sale to planning and implementation, to ongoing Day 2 support
 - Swift, transparent order coordination
 - High level of communication
 - Exceptional project management
 - Single point of contact for all services
 - Partnered with the end user for entire deployment lifecycle



All About Our Stack – Network Services

Connectivity is everything.
Without it, business doesn't
get done.



Fiber



Broadband



Copper



Satellite



Line of Sight



Lte 5G

LTE/5G



Legacy Voice

All About Our Stack – Overlay Services

Cloud-native, feature-rich,
always-on business
applications. You need them,
we have them.



UCaaS &
Collaboration



VoIP



Contact
Center



SD-WAN



Firewall



Security



Cloud
Disaster
Recovery



Fire &
Life Safety

All About Our Stack – Managed Services

Managed services gives you
back more time and bandwidth
to focus on your business.



Managed
WAN



Managed
Voice



Managed
Security



Managed
Firewall

What is SDWAN and why are people using it?

- Automated bandwidth recovery (selects the best path)
- Prioritizes applications – eliminate jitter + packet loss
- Centralized orchestration + management
- Doesn't care who your ISP is
- “*Stack*” your bandwidth
- Managed 24/7 by NHC *Stackguard* Managed Services
 - Network/circuit level monitoring & notifications
- High Availability (HA) options
- Supports a distributed workforce
- Replacement for outdated MPLS networks
- Cloud and Edge Security add-on options
- Metrics, info +control

SD-WAN

A software-defined wide-area network uses software-defined network technology, such as communicating over the Internet using encryption between an organization's locations. If standard tunnel setup and configuration messages are supported by all of the network hardware vendors, SD-WAN simplifies the management and operation of a WAN by decoupling the networking hardware from its control mechanism. This concept is similar to how software-defined networking implements virtualization technology to improve data center management and operation. In practice, proprietary protocols like Cisco Ios are used to set up and manage an SD-WAN, meaning no decoupling of the hardware and its control mechanism.



- Single pane of glass for video, voice, messages and conferencing
- Video or voice from your device du jour
- Seamlessly call between desktop/laptop, cell phone, tablet and PC
- All the features of a key system or PBX
- More cost effective
- Easy to use portal for management
- Unbeatable reliability
- Professional, white-glove installation

UCaaS

Acronym • 1 result ⓘ

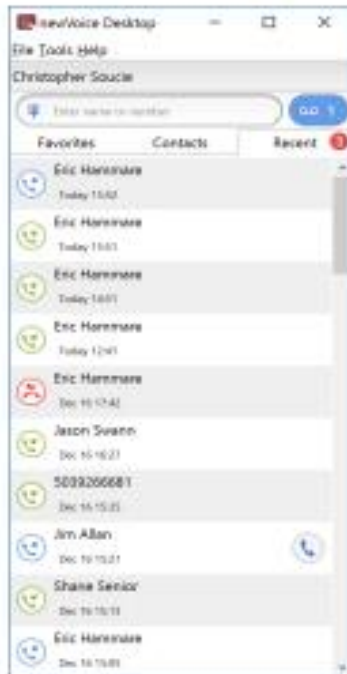
unified communication as a service

From email: [Sub - "What experts and industry leaders are say..."](#)

UCaaS – Stay Connected



DESKTOP



TABLET



MOBILE



Why NHC? Day 2 Support = A True Differentiator



- 24x7x365 US Stateside Support
- One number to call for all your services
- Rapid ticket updates for any event issue
- Knowledgeable Customer Service Teams
- Consolidated, single invoice for all services





THE Communications STACK Provider™



Questions?

Contact solutions@cdpartnersllc.com or call 215.343.5580
www.nhcgrp.com www.cdpartnersllc.com